

April 2023 Issue



Wade Lancaster GARCA President

IN THIS ISSUE:

- \Rightarrow Presidents Message
- \Rightarrow Pheasant Shoot Recap
- \Rightarrow 2023 Scholarship Update
- ⇒ OSHA Announces New Enforcement Standards
- ⇒ 2023 Construction Ready Career Expo Recap
- \Rightarrow Upcoming Events
- \Rightarrow 2023 SkillsUSA Nationals
- \Rightarrow 2023 Golf Tournament
- \Rightarrow Safety Training Classes
- \Rightarrow Torch Training
- \Rightarrow Voluntary Licensing
- \Rightarrow New Members
- ⇒ Support Our Members

President's Message

GARCA Members,

I want to start by thanking all our members for their continued support of the association. We would not be able to do great things without everyone's help. We have had quite a few successful events over the past few months. We had a great turnout at our Wing Social in Savannah. These social events continue to be a great way to network and meet new members. We will continue to host these events across the state (not just in the Atlanta area) so all members can have a chance to attend. I would also like to thank all who attended the Pheasant shoot. We had a full house for both dates and were able to donate over \$1500 to the Fallen Outdoors.

In March, our workforce development team and other members partnered with Skills USA at this year's Construction Career Expo. This is a great event that shows high school age students what a career in roofing could be like. We had an assortment of stations set up to show students everything from estimating to installing a roof. I'd like to thank Matt Mobley, Wes Riemenschneider, and everyone else that helped with this event. We were able to speak to hundreds of high school age kids, teachers, and counselors in the two-day expo.

Summer is right around the corner which means our annual convention is not far away. This year's convention will be at Sandestin Golf and Beach Resort in Miramar Beach, Florida from July 20-22. If you haven't attended before, I'd encourage you to see what it's about. We have some fantastic speakers lined up this year as well as some exciting events.

President's Message (cont'd)

After this year's convention, I will be moving on to the role of past president and Mark Ashe with Echols Roofing will be taking over as President. Mark is passionate about our industry and this association. He has shown great dedication to growing our membership and helping others. Mark is a great person and I look forward to seeing what he can do for all of us.

Thank you for allowing me to be a part of such a great group of people. I look forward to seeing everyone in a few months at our convention.

J. Wade Lancaster GARCA President wlancaster@tectaamerica.com

Get in front of Georgia Members

Support the Georgia Roofing Contractors Association and get your company noticed by placing an ad on **GARCA.org** or in **The Rooftopper**, our quarterly electronic newsletter that goes to current contractor members, association prospects and other industry professionals:

Quarter Page Ad = \$200 Half Page Ad = \$350 Full Page Ad = \$600

Large Rectangle = \$450 Middle Rectangle = \$350 Small Rectangle = \$250 Leaderboard = \$750

Contact Betsy Rahm at info@garga.org



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2023 GARCA Pheasant Shoot

GARCA Annual Fundraising Event Raised over \$1,500 for The Fallen Outdoors

We couldn't have asked for a better day for the shoot—no rain! We had over 40 hunters participate, over the 2 dates, at the beautiful Beaver Pond Hunting Reserve in Luthersville, Georgia and a great time was had by all.

A portion of the proceeds go to The Fallen Outdoors and this year we raised over \$1,500 for them! Without the support and dedication of our participants this donation wouldn't have been possible:

Beacon Supply Ben Hill Roofing Berridge Manufacturing BLE C.R.S. **ESC Safety Consultants** GAF **Heely Brown IB Roof Systems Ideal Building Solutions** J Key Roofing Large & Gilbert/Keystone Financial Metalcrafts Metal Pride **NB Handy** Parsons Roofing Co. Polyglass **Roof Partners** SERD Construction Southway Crane T. L. Gowin **TNT Roofing** Viking Metal Products Westlake Royal Roofing **Zurix Roofing Systems**



A special thank you to Matt Stoops with NB Handy for putting together an awesome video. Click <u>here</u> to view it.

2023 GARCA Scholarship Update

We are proud to be able to again offer GARCA Scholarships to deserving dependents of member company employees. The sole fundraiser for our Scholarship Program is our Annual Golf Tournament. **This year, we raised over \$24,000 to be awarded.**

The applications will be anonymously judged by our Education Committee and winners will be announced in early May.

NOTE: Proof of enrollment for Fall 2023 will be requested from all eligible applicants <u>before</u> the scholarships can be awarded. Checks will be made out to the school and mailed to the students.

Good luck to all of those who applied!





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CELEBRATING A DECADE OF SAFETY EXCELLENCE

This year marks our 10th year of dedication to safety and preserving human life.

Thank you to our current and future partners for their commitment to joining us on this critical journey. We are looking forward to a new year filled with opportunities for hard work and mutual growth.

Here's to another 10 years of prosperous partnerships with STC!



OSHA Announces New Enforcement Standards

The Occupational Safety and Health Administration has announced new enforcement standards and guidance, which became effective March 27, 2023. The new standards are intended to increase penalties in the hopes of ultimately deterring employers from committing serious violations of OSHA rules.

The new guidance addresses two separate OSHA enforcement issues. First, regional administrators and area office directors will have broader discretion to issue citations for certain violations on an "instance-by-instance" basis. Since 1990, instance-by-instance citations have been limited to willful violations. Under the new enforcement standard, instanceby-instance citations may be applied to certain "high-gravity" violations, specific to falls, trenching, machine guarding, respiratory protection, permit required confined space, lookout tagout, and other-than-serious violations specific to recordkeeping.

The construction industry is specifically identified as a target for the new approach to instance-by -instance citations. These citations will now normally be based on one of more of the following factors:

- The employer has received a willful, repeat, or failure to abate violation within the past 5 years where that classification is current
- The employer has failed to report a fatality, hospitalization, amputation, or loss of an eye
- The proposed violations are related to a fatality/ catastrophe
- The proposed record-keeping citations are related to injury or illness that occurred as a result of a serious hazard

Separate penalties will be assessed for each violation issued on an instance-by-instance basis.

The second piece of enforcement guidance consists of a reminder to regional administrators and area directors not to group violations, but rather to cite them separately "where there is evidence that worksite conditions giving rise to the violations are separate and distinct, or where different conduct gave rise to the violations." Specifically, the guidance provides that "in cases where grouping does not elevate the gravity or classification and resulting penalty, then violations should not be grouped if the evidence allows for separate violations."

The intention and the effect of the new enforcement standards is and will be increased numbers of citations and a corresponding increase in the number and severity of penalties issued for such violations. Because the construction industry is specifically targeted, contractors should make renewed efforts to fortify their safety and OSHA compliance protocols.

If you have any questions about the new OSHA enforcement standards, please contact Scott Calhoun. You can e-mail Scott by clicking <u>here.</u> If you have other questions about OSHA enforcement or have been issued a citation, please contact Philip Siegel. You can e-mail Philip by clicking <u>here.</u>



Hendrick Philips Salzman & Siegel (HPSS) has been providing legal services to the construction industry for more than 40 years, with over 150 years of cumulative experience, HPSS Law has been involved in construction issues from all perspectives - representing contractors, construction managers, specialty trade contractors, subcontractors and owners, as well as other parties involved in this industry. For more information go to www.hpsslaw.com.

Construction Ready Career Expo



Each year Construction Ready hosts the Southeast's largest career exploration event for middle school, high school and college students looking to start a career in the trade Industry. This year it was held at the Georgia World Congress Center on March 9-10.

We had a little over 200 students come through the World of Roofing over the 2-day event. When the students and teachers entered the space, they were given a map to "explore a career in roofing" by visiting a series of stations where they learned more about:

Terminology Estimating Materials Installation Repair Safety

Special thanks to the following folks for their support of this very important event:

Berridge Manufacturing Bone Dry Roofing C.L. Burks C.R.S. Game 7 Consulting/Tom Erickson HB Fuller Heely Brown Ideal Building Solutions Mid-South NB Handy Perimeter Roofing ST Safety and Compliance Tecta America

We will be working with the teachers and students we met at this year's Career Expo to get roofing instruction added to construction classes starting this fall. If you would be interested in partnering with a school in your area to do this training, please contact Betsy Rahm at info@garca.org.









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Upcoming Events



2023 Roofing Day April 18-19, 2023 Washington DC

As you know, this industrywide event is a huge staffing and financial undertaking. NRCA watches costs extremely rigorously for this event and has worked to contain expenses as much as possible over the last 5 years, but as we all see in our budgets, inflation is having a considerable impact on things. This is particularly important in the hospitality industry where costs have increased by 30% just this year alone.

GARCA's sponsorship includes:

- An opportunity to weigh-in on the issues presented
- Up to 5 complimentary registrations to participate in Roofing Day in D.C. 2023
- Recognition as a sponsoring partner with your organization's logo on all print and online eventrelated materials, including social media campaigns

If you would be interested in attending on behalf of GAR-CA, please contact Betsy Rahm at info@garca.org. AS part of our annual sponsorship, we get four free passes. Webinar: "Stick it in the file!": What Should and Should Not be Present in an Employee Personnel File" April 25, 2023 10:00 am - 11:00 am ET Via Zoom

This presentation provides an overview of what documentation roofing contractors should ensure are part of every personnel file, and we will also address the documents that should never be in an employee's personnel file. We will discuss security and confidentiality of personnel file, as well as record retention rules under federal law. A portion of this presentation will also be spent discussing whether employees have a right to access their personnel file. The webinar is free for all GARCA members and \$100 for non-members.

Click <u>here</u> to register now for this webinar.



<u>SkillsUSA National</u> <u>Competition</u> June 19-23, 2023 In 2022, nearly 5,200 outstanding career and technical education students — all state contest winners — competed hands-on in 108 different trade, technical and leadership career competitions. We expect even more competitors in 2023. See the following page for more information about this event and where we can help.



GARCA Annual Convention Miramar Beach, FL July 20-22, 2023

We are very excited to be heading to the Sandestin Golf & Beach Resort for our 2023 Annual Convention! **Registration will open very soon. In the meantime, be sure to save the date.**

<u>GARCA Golf Tournament</u> Stone Mountain

October 12, 3023

We've booked the date for this year's tournament! This event is the primary fundraiser for our Scholarship Fund. The proceeds from this event allow us to pay out on average \$24,000 a year to deserving students of our members. **Stay tuned for more information.**

Upcoming Events

SkillsUSA Nationals June 19-23, 2023 Georgia World Congress Center

SkillsUSA is a partnership of students, teachers and industry working together to ensure America has a skilled workforce. We provide educational programs, events and competitions that support career and technical education in the nation's classrooms.

The SkillsUSA Championships are held on Wednesday and Thursday. In 2022, nearly 5,200 outstanding career and technical education students — all state contest winners — competed hands-on in 108 different trade, technical and leadership career competitions. We expect even more competitors in 2023.

SkillsUSA 2023: Roofing Pavilion Schedule

Day one:

- Demo on TP Roofing, same as contest. Allow students participating to see it done, ask questions
- Weld a seam: scraps of OSB and TP given to passers by, allow them to weld a seam.
- Women in Roofing: One volunteer to be present and answer questions people may have about the role of women in the roofing industry.
- Estimating activity: GARCA has provided some exercises on materials estimating, will be done on the mockup

Day two:

- Demo on asphalt-shingles, same as AS ProCert. Allow students doing the roofing in the Teamworks contest to see it done right, ask questions
- Solar roofing, green roofing, emerging roofing tech. What's coming and what's cool about roofing?
- Estimating activity: same as day 1, but with the steep-slope mockup

Day three:

- Career pathways in roofing, trainings available, how these trainings link to college credit and a successful career on or off the roof (marketing, sales, etc.)
- Estimating contest (based on participation in days one and two)
- Newbie roofing contest, low and steep-slope (based on participation in days one and two)

What's needed:

- Asphalt shingles for the Teamworks contest.
- Four built low-slope mockups (we have two).
- One built steep-slope mockup.





SAVE DATE

ANNUAL GOLF TOURNAMENT

This event is the primary fund raiser for our Scholarship Fund. The proceeds from this event allow us to pay out on average \$22,000 a year to deserving students of our members.

> **QUESTIONS?** Cory Tibbs, Chair: 770-510-8033 Or, GARCA Office: 770-615-3751

THURSDAY, OCTOBER 12, 2023 STONE MOUNTAIN GOLF CLUB

1145 Stonewall Jackson Dr. Stone Mountain, GA 30083

REGISTRATION: 8:30 AM SHOT GUN START: 10:00 AM

INCLUDES

18 holes of golf (including cart), boxed lunches, parking pass, and boxed snacks immediately following the tournament.

PRIZES

Low Gross Foursome Low Net Foursome Longest Drive Contest Closest to the Pin Challenge Tent Sponsor of the Year Award Bring out your best games, snacks and beverages and claim bragging rights for the next year.

NEW

REGISTRATION OPENING SOON

Safety Training Courses



Safety Training for Members

Education and training are important tools for informing workers and supervisors about workplace hazards and controls so they can work more safely and be more productive. GARCA is proud to be able to offer their members these very competitive class prices.

Training Class	Duration	Who Should Attend	GARCA Member Pricing
OSHA 30 Hour	4 Days	Supervisors	\$375
OSHA 10 Hour	2 Days	Workers	\$175
First Aid/CPR/AED	5 Hours	Supervisors and Workers	\$105
Fall Protection	4 Hours	Supervisors and Workers	\$105
Forklift Operator	2 Hours	Workers	\$150
Mobile Elevated Work Platform (Aerial/Scissor Lift) Classroom only	2 Hours	Workers	\$105
HazCom	2 Hours	Workers	\$70
Flagger Control	2 Hours	Workers	\$105
Fire Safety	1 Hour	Supervisors and Workers	\$70
Rigger & Signal Person	6 Hours	Supervisors and Workers	\$230
New Hire Training	4 Hours	Workers	\$175

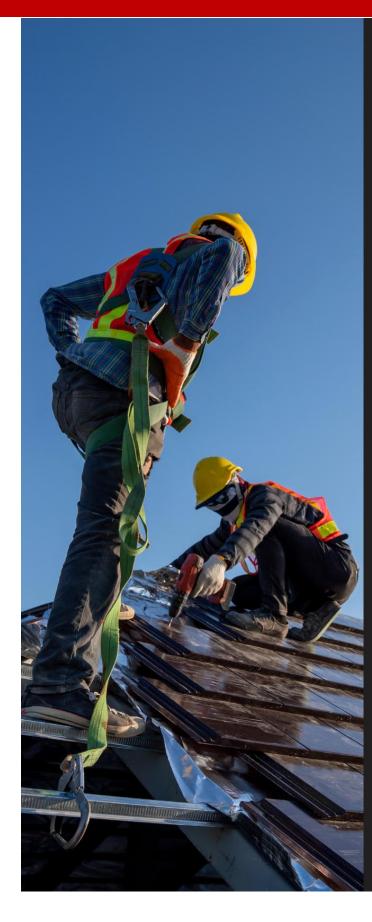
NOTE: All classes are available in Spanish if requested.

Training Packages Available

If you are interested in bundling classes and holding them at your office to reduce workers' time away from the jobsite, please contact the office at 770-615-3751 or info@garca.org.

Online OSHA 30 classes are also available. You have 6 months to complete from time you register.

GARCA Voluntary Licensing Program





VOLUNTARY LICENSING PROGRAM

GET STARTED TODAY. GARCA.ORG/GETSTARTED

Georgia Roofing Contractors Association's Voluntary Licensing Program was developed to increase industry standards in Georgia by elevating roofing contractor's knowledge, skills and professionalism through voluntary self-regulation. The license is provided through and managed by GARCA and is available to both Residential (Steep Slope) and Commercial (Low Slope) contractors.

"We must all work together to raise Georgia's roofing industry standards, improve safety, increase public confidence and build a solid foundation for the next generation of workers." -Wade Lancaster, GARCA President

Questions? 770-615-3751

GARCA Voluntary Licensing Program



Join these contractors who have gone the extra mile and got licensed...

Apollo-Primm	Mission Construction
Ben Hill Roofing	Perimeter Roofing
Biscayne Construction	Roof Management Inc.
Bone Dry Roofing	Roofing Professionals Inc.
Coastal GA Quality Roofs	Southern Comm. Roof Tech
CORE Roofing Systems	Specialty Roofing
Crabapple Roofing	Summers Roofing Co.
Echols Roofing	Tecta America Southeast
Ideal Building Solutions	The Roof Depot
J Key Commercial Roofing	Thomson Roofing and Metal
KTM Roofing Co. Inc.	Total Pro Roofing
L.E. Schwartz & Son Inc.	Tower Roofing
Metalcrafts, a Tecta America	
Mid South Roof Systems	

Go to <u>GARCA.org/GETSTARTED</u> to find out more about the program and to apply.



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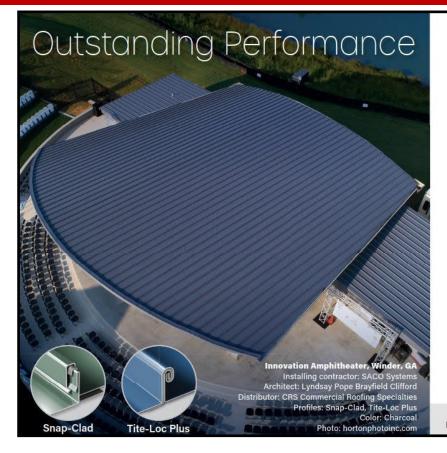
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A challenging clamshell profile over the stage required a mechanically seamed Tite-Loc Plus roof. Petersen was there to advise. "The relationship literally spans decades...from the sales staff to the production floor and the field/technical services, the entire regional office is staffed with top-notch professionals."

-John Salo, president, Saco Systems



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