



ROOFLOPPER

Roofing & Sheet Metal Contractors Association

The Finest in the Georgia Roofing Industry

WINTER 2016 ISSUE

2016 Presidents Message



I hope everyone had a wonderful holiday season. Many companies are working hard to establish a backlog of work. Most contractors begin the New Year with great expectations. Many building owners have delayed reroofing projects until the economy reversed its downward trend. Over the last couple of years, these projects have become a necessity and a need rather than a wish. I believe that the re-roofing market in Georgia is prospering and will continue to grow. The downward turn in our stock markets during the first month of this year, the depression of crude oil pricing, and the presidential election cycle are of significant concern. These trends will bear significantly on our state's economy over the next year. I believe, though, that Georgia's economy remains poised for prosperity.

As the New Year comes in, many great things are happening with your association. I am very pleased announce that our legislative action debt has been retired. This will add significant cash flow to our association. We will be able to begin to rebuild our reserves that were expended over the last 3-4 years on the legislative efforts our association undertook.

Your **RSMCA Education Committee** is working to provide a wide range of classes that will either update or newly train your work force to give you that peace of mind. **Philip Stanford** and his team have done a remarkable job scheduling and planning

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President's Message Cont.

educational opportunities and are working hard to fill the calendar this year.

Our **RSMCA Scholarship** program has been revised over the winter.

I encourage each business owner and manager to relay this opportunity to their employees. A special selection committee will review the applications. This committee will award the scholarships, in the amount of \$1,000, to the recipients selected. I would like to remind every one of the **RSMCA Scholarship Deadline**. All applications with supporting documentation should be received by our Association Office by March 15, 2015. This date will slip up on you before you know it. You can go to our website, www.rsmca.org, for the application and requirements.

The **Annual NRCA Convention** is this week February 15-19, 2016. This year's event will be held in Orlando, FL. This is a great opportunity to combine educational training, networking, and fun at a beautiful location. Many new innovative products and processes will be introduced to the industry at this event.

Planning is already underway for our **Annual Summer Convention** which will be held **July 21-23, 2016** at the luxurious **King and Prince Hotel in St. Simons, Georgia**. Mark your calendars now for this educational and social event with your peers and our roofing partners.

I hope everyone is reading our new feature, Topside Tidbits, a brief article on a business topic. These articles are intended to engage your thoughts on how you manage your business or how the topic will affect your business.

The art of communication is the language of leadership." **James Humes**

Ted Deaton
RSMCA President

YOUR EYES DON'T LIE

EverGuard Extreme® is the best-performing TPO you can buy. See for yourself...

Heat can severely degrade TPO membranes over time. So we torture-tested our 60 mil **EverGuard Extreme® TPO** against the three other leading brands at 275°F—a temperature beyond even the most rigorous proposed ASTM tests. As you can see in the unretouched photography below, the results were astounding:

Our **EverGuard Extreme® TPO** looks virtually brand new, while every one of the competitive brands shows cracking (or worse failure).

Want to see for yourself? Watch the actual time-lapse photography at www.gaf.com/tpo. You'll never think about TPO the same way again.

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<p>Competitor B's 60 mil TPO</p>	<p>Competitor C's 60 mil TPO</p>

Even after the most severe accelerated heat aging at 275°F for 163 days, EverGuard Extreme® TPO showed no cracking—while every one of the competitors' samples had failed!

See the actual time-lapse proof at www.gaf.com/tpo

GAF **EverGuard EXTREME**

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Save the Date for the RSMCA Annual Conference at St. Simons!

RSMCA's Annual Conference will again be held at the wonderful King and Prince at St. Simon's Island, GA.

This is a well anticipated event for the whole family and your board and education committee are working hard on creating an interesting, and informative program!



In case you missed it last year, we highly encourage you to attend as the rave reviews we receive every year after this event are proof alone that this conference should not be missed! The education, entertainment, comradery and family fun will be a lasting memory!

This year's event will take place from **July 21-23, 2016**. Mark your calendars now and be on the lookout for registration information in the near future.

2016 RSMCA Scholarship Competition Open

Applications for the 2016 RSMCA Scholarship are available online and must be postmarked by **March 15th**, to be considered.

Any college-bound dependents of an RSMCA member can apply for the scholarship. Award criteria and forms are available on the website at www.rsmca.org. Please encourage eligible students to apply for this opportunity! The annual RSMCA Scholarship Golf Tournament supports the Scholarship fund each year.



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Contractors Appeal to Handle Metal Roof Installations

By Colin A. Young



STATE HOUSE, BOSTON, JAN. 26, 2016.....Metal building contractors and the sheet metal workers' union clashed at a hearing Tuesday on a bill that would eliminate the requirement that sheet metal roofs on pre-engineered buildings be installed only by licensed sheet metal workers.

The bill (H 3952), filed by Rep. Brian Ashe, would exclude "the installation, assembly, or integration of any water tight, pre-engineered or prefabricated metal building systems, including structural members, roof systems, standing seam roofs, rib roofs or sidewall systems" from the list of jobs that require a sheet

metal license.

Contractors who assemble pre-fabricated metal buildings said that their jobs do not involve actual sheet metal work because they simply take the pieces from a sheet metal manufacturer and put them together in accordance with the blueprint.

"All our buildings are made by the manufacturers. Everything is pre-bent, pre-cut, pre-engineered, pre-designed. It comes on a flatbed to our job site, we take it off and we erect it, we do the nuts and bolts. We don't cut, we don't weld, we don't solder. We're assemblers," Bevan Fish, a metal builder based in Wilbraham, told the Joint Committee on Consumer Protection and Professional Licensure. "And now because of the sheet metal license issue, I can put the frame up, I can put the metal sides on, but I can't put the roof on. And I've been doing this for 38 years."

Fish and others who testified said that it would cost them — both time and money — to take the sheet metal licensure test, and that they would be required to learn an entirely different industry just to get the license they need to put the roof on a building.

Rep. Steven Howitt, a member of the committee, said that he has his general contractor license and has installed sheet metal roofs on pre-fabricated metal buildings, likening it to building with a metal toy construction set.

"The panels are screwed in, they overlap each other. It's just basically putting things in place one next to the other next to the other. It's an Erector



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NRCA & Industry News Continued

Set," he said. "No offense to these gentlemen, when you're doing a roof you don't have to be a Harvard graduate to get the roof on."

But Boston-based Sheet Metal Workers International Association Local 17 told the committee that the licensure requirement should be no surprise to contractors because it was put in place about seven years ago, and that there is a separate licensure test specifically for sheet metal roofing.

"We just don't understand why anybody would want to water down a regulation that ensures municipalities and consumers of the commonwealth have a product installed by a licensed and trained individual that helps prevent damage, whether it's wind damage or water damage," Edward Marenburg, the union's labor management director, said. "It's a long time coming. It protects the consumers and the municipalities of the commonwealth."

The local chapter of the National Federation of Independent Business spoke in support of the bill Tuesday, arguing that the state regulation costs valuable time and money on construction sites.

"The bill seeks relief from state regulation and licensure that fails to distinguish between sheet metal workers and those who erect and assemble metal buildings," Massachusetts NFIB Director Bill Vernon said. "This sheet metal worker regulation is duplicative and unnecessary, and is making construction of these buildings more expensive and more problematical."

Charles Procopio, who owns New England Commercial Building in Rehoboth, said that the cost of training his employees and getting them licensed as sheet metal workers makes it harder to compete with other construction firms.

"I started four years ago in February with my own business and things are going OK, but the costs keep creeping up and it's very tough to bid against and get these jobs when we keep having these increased costs," said Procopio. "There's no reason in the world that us in this industry should have to have this license. It has nothing to do with what we do." Copyright 2016 State House News Service

IRS releases 2016 Standard Mileage rates

The Internal Revenue Service (IRS) has announced the 2016 optional standard mileage rates for calculating deductible costs associated with using an automobile for business, charitable, medical or moving purposes. a car, van, pickup or panel truck will be 54 cents per mile for business miles driven. The standard mileage rate will be 19 cents per mile driven for medical or moving purposes and 14 cents per mile driven in service to a charitable organization. During 2015, the business mileage rate was 57.5 cents and the medical and moving rate was 23 cents.

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RSMCA Education Update



RSMCA Education Series

RSMCA's Education Series is proud to present C.P.R & First Aid Training on February 25, 2016. Attendees will earn their 2 year CPR card. If you or your employee's last C.P.R class was over two years ago, it is time to renew those certifications! With a combination of real-life examples and actual emergency situations, the student will leave the course confident that they have the minimum skills needed to assist an injured victim during the critical time before medical help arrives. The course is essential for employees designated as first responders.

In addition, the very popular OSHA Certification Class brought to you in partnership with CNA, will take place on March 31 through April 1, 2016. Both English and Spanish available and space is filling up fast so register now!

Upcoming Events

C.P.R & First Aid Training –Space Limited

2/25/16

8:00 AM-1:00 PM

ABC Supply Company
2000 Button Gwinnett Dr.
Doraville, GA 30340

Presented by: ESC Consultants

OSHA Certification

Spanish:

Wednesday, March 30, 2016 8am-5pm
(lunch served)

Continued on Thursday; March 31, 2016;
8am-12pm

English:

Thursday; March 31, 2016; 1pm-5pm

Continued on Friday; April 1, 2016; 8am-
5pm (lunch)

Presented by:

Bob Cauthen & Marty Scholl, Alex St.
Blancard - CNA Risk Control

Find out more & register at

www.rsmca.org



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JUNE 16TH, 9:21 A.M.

A STORY WITH A HAPPY ENDING, FROM 15 STORIES UP

**IN AN INSTANT,
DAVE MORRIS
REALIZED HE'D
CHOSEN THE
RIGHT BUSINESS
INSURANCE**



Since their CNA Risk control training, Dave Morris Roofing has instituted a monthly safety check-in. Today, that commitment saved an employee, and maybe Dave's company, from disaster. Through our partnership with NRCA, construction experts and independent agents, we create coverages and risk control programs that keep companies safer and premiums to a minimum.

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To learn more, contact your independent agent or visit www.cna.com/nrca.



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RSMCA Education Series: CPR & First Aid

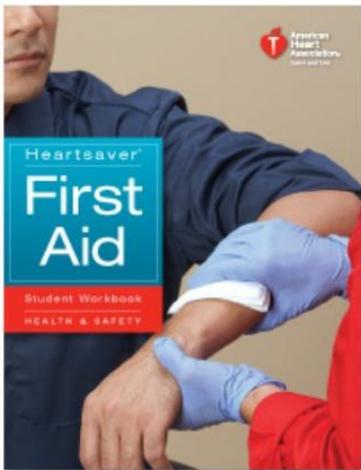


Seminar Information: Class Limited to 16!

When: Thursday, February 25, 2016
8am - 1pm
(breakfast and lunch will be served)

Where: ABC Supply Company
2000 Button Gwinnett Dr.
Doraville, GA 30340-315

Cost: \$50/person RSMCA members
\$75/person non-members



Target Audience:
All Roofing Employees and Management

Course Overview:
This course covers the American Heart Association's program for CPR and first aid. Learn important guidelines and techniques to safely address medical emergencies. Completion of the course provides a two-year certification card.

Instructor:
Jesus Miguel - ESC Consultants

Registration:
Register online at www.rsmca.org or fax registration form to 770-516-0236.

\$50/person RSMCA member \$75/person non-member **Total \$:** _____

Company: _____ **Main Contact:** _____

Phone: _____ **Email:** _____

List all attendees: _____

Circle one: MC Visa Amex Disc **Name on card:** _____

Card #: _____ **Exp. Date:** _____

Signature: _____

Registration deadline: Tuesday, February 23, 2016. No cancellation refunds after February 23.

RSMCA of Georgia
3227 S. Cherokee Lane, Ste. 1320, Woodstock, GA 30188
770-615-3751 f 770-516-0236 info@rsmca.org www.rsmca.org



YOU ARE INVITED TO ATTEND A SCHOOL OF RISK CONTROL
EXCELLENCE (SORCE) TRAINING SESSION



OSHA 10-Hour for Roofing Contractors

In Spanish or English — Limited number of seats available!

Seminar Information:

When: Spanish:

Wednesday, March 30, 2016 8am-5pm (lunch served)

Continued on Thursday; March 31, 2016; 8am-12pm

English:

Thursday; March 31, 2016; 1pm-5pm

Continued on Friday; April 1, 2016; 8am-5pm (lunch)

Where: CNA

5565 Glenridge Connector Suite 600
Atlanta GA 30342

Cost: \$150/person RSMCA members, \$250/person non-members,
50% off for CNA insured: \$75pp member, \$125 non-member

Course Overview:

This course focuses on roofing construction safety and health. Required course content includes hazard identification, avoidance, control and prevention, and an introduction to OSHA's electrical standards and fall protection. Ladder safety, scaffolding, OSHA crane standard, rigging and PPE will also be discussed.

Target Audience: Roofing Contractor Employees

Learning Objectives:

- Discuss OSHA, including the rights and responsibilities of employees and employers
- Identify procedures and priorities of an OSHA compliance inspection
- Identify and explain how to control hazards in the roofing industry

Presenters:

English: Bob Cauthen & Marty Scholl, CNA Risk Control

Spanish: Alex St. Blancard - CNA Risk Control

Registration:

Register online at www.rsmca.org or fax attached registration form to 770-516-0236.

For more information, contact RSMCA at info@rsmca.org or 770-615-3751.

Registration deadline: Wednesday, March 16, 2016. 48-hours cancellation notice required for refunds.

To view other CNA Risk Control services offered, please visit: www.cna.com. For additional information contact CNA Risk Control at 866-262-0540.

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