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RSMCA of Georgia—Year in Review

What a year! RSMCA members have had more opportunities than ever before to interact and engage with their industry peers and colleagues throughout the year on a number of fronts from legislative efforts and new educational events to long-time RSMCA traditions like the annual convention and golf tournament.

Legislative Update. Despite a great deal of support from key committee members, Representatives and even some Senators, the roofing contractors licensing bill (along with a number of others) did not reach the House floor by the required deadline to get passed during the 2013 session.

After feedback from our lobbyists and much discussion, the RSMCA Board of Directors decided that the association would continue to lend our efforts to this legislation one more year in the hopes that it will successfully pass both the House and Senate in the 2014 session.

The Board will keep you posted on developments as we head into the next legislative session in January.

Education Program. This year has also seen the successful inauguration of the RSMCA of GA Educational Series, led by Education Chair Philip Stanford of Larimer/Shannon Group, including two more OSHA 10-Hour safety classes and a great session on "Insurance 101" for roofing contractors with education partners CNA.

CNA has graciously provided RSMCA use of their state-of-the-art training

room, which is ideal for our classroom-style courses and easy to get to for many members in or near Atlanta.



In addition to this great location, CNA provides us with a number of great instructors who are well-versed in the construction and roofing industries.



We look forward to more collaborations with this generous supporter of the association's commitment to providing top-notch education to our members.

RSMCA was also fortunate to have JGA/Southern Roof Center in Savannah provide the space for our CPR class this past month with instructors from Horizon Safety Training providing CPR certification and some first aid instruction.

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President's Corner



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Dear RSMCA,

The calendar tells us another year is coming to a close, and what a year it has been for our association. RSMCA has continued to lead the way in improving our industry and furthering the professional interests of our members in three key areas – legislative efforts, annual events and our new education program.

During the first quarter of the year, RSMCA leadership, staff, lobbyists and member volunteers were heavily engaged in supporting HB301, a bill for requiring licensing for roofing contractors in Georgia. The bill was well represented and favored by a number of key legislators and passed review by the House Regulated Industries Committee, but did not make it to the House floor in time to be eligible for passage in the 2013 session. Importantly, this was not due to any lack of interest in the legislation or active opposition to the idea of requiring licensing of roofing contractors, but was merely the result of a timing technicality. Our lobbyists assured us that support among legislators was strong, and felt that the bill would have passed had it made it to the floor for a vote. Participation from RSMCA members played a significant role in our ability to make progress in this important effort, and those contributions of time, effort and funding are greatly appreciated.

Given how close we came to success, the board decided to continue to aid efforts to pass this legislation in the 2014 session. This fall we have continued working with our lobbyists to meet with key representatives in the House and Senate to let our elected officials know the critical need for this legislation. We will keep you all apprised of progress through the upcoming 2014 session, and urge you to continue supporting RSMCA's efforts with your financial contributions to the RSMCA PAC and by communicating your interest in this legislation to your elected officials at the capitol.

Over the summer, another great Annual Convention was held at the beautiful King & Prince resort in St. Simons Island. Contractor and Associate members gathered to learn and share information to make our businesses and industry stronger. Along with an update on legislative activities from lobbyist Don Bolia

and Representative Tom Weldon, we also heard the latest developments in our industry from Bill Good of NRCA and a great look back at how far the industry has come with a historical perspective from Melvin Kruger of L.E. Schwartz & Son. Our education partner, CNA, brought us a great presentation on Lean Construction from Gary Clevenger, and our legal counsel Phillip Siegel and Stephen Phillips also provided valuable information regarding immigration and labor law and the affordable healthcare act. And we would listen to David Green talk about his greatest football clips all day if we could!

Be sure to save the dates of July 24 – 26, 2014 for the next convention at the King & Prince and stay tuned to hear more details about this fun and informative event soon.

And speaking of education, the fall also saw the greatest participation in recent memory for our RSMCA Scholarship Golf Tournament fundraiser. Chair Cory Tibbs pulled together more than 40 players and 25 sponsors to enjoy a beautiful day on the course and raised over \$5,000 for some lucky scholarship recipients. As a reminder, the deadline for applying for an RSMCA Scholarship is March 15th. Applications are available on the RSMCA website.

We've also continued our education series with the folks at CNA with more OSHA 10-hour classes, a great session on Insurance 101 for Roofing Contractors and a CPR/first aid class in Savannah. 2014 will bring a "Contract Gotchas" session with Stephen Phillips and other classes throughout the year. Education chair Philip Stanford has done an excellent job in getting our education program up and running, and we look forward to providing more valuable information as one of the key benefits of RSMCA membership.

We're also pleased to welcome eight new members since the convention, and encourage you to keep spreading the word about the benefits of RSMCA membership. I am honored to serve as your President, and look forward to another exciting year in 2014! As always, I welcome any and all feedback at any time, and thank you for being a part of this great association.

Sincerely,
George L. Jones
RSMCA President

RSMCA of Georgia News

WELCOME NEW RSMCA MEMBERS

New Contractor Members:

Nations Roof South LLC

Andy Fort, afort@nationsroof.com

Lithia Springs, GA; 678-567-1533

Commercial roofing contractors

Roof Management, Inc.

Tom Brickell, tbrickell@roofmanagementinc.com

Doraville, GA; 770-798-9102

Commercial roofing contractors

Ideal Building Solutions

Michael Finney, mfinney@ibsroofing.com

Atlanta, GA; 770-451-7183

Commercial roofing and sheet metal

Pro Roofing and Siding

Tracey Arnold, info@myproroofting.com

Woodstock, GA; 770-899-2472

Commercial/residential roofing contractors

New Associate Members:

OMG Roofing Products

Craig Turner, wcturner@olyfast.com

Agawam, MA; 800-633-3800

Provides roofing supplies

Uniflex/Sherwin Williams

Shawn Littles, shawn.l.littles@sherwin.com

Vanceleave, MS; 251-348-3250

Largest producer of coatings in America

ADCO Products

Brian Ray, brain.ray@adcocorp.com

Atlanta, GA; 404-791-5910

Ashesive, sealants, tapes for the roofing industry

Quest Construction Products

Mark Wessinger, markwessinger@quest-cp.com

Charleston, SC; 843-745-9600

Provides roofing systems and coatings

We welcome new members throughout the year. If you know of anyone in the business who would benefit from becoming an RSMCA of GA member, please let us know at info@rsmca.org or direct them to our website at www.rsmca.org for membership information and applications.

2014 RSMCA RENEWALS

It's time again for RSMCA members to renew for 2014. The board is pleased to announce that membership dues remain the same as last year. Renewal notices will start going out soon, and we thank you for your continued participation.

You can renew and pay online by logging in at www.rsmca.org and clicking on "View Profile." Click on "Change Membership Level" to add or remove a PAC contribution.

Or, click here to print a [Contractor Renewal Form](#) or an [Associate Renewal Form](#) to fax or mail to the office with your payment.



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Year in Review: Education (cont. from p. 1)

When demand for the class required the addition of an afternoon session, JGA/Southern Roof Center was also kind enough to provide lunch for attendees.

The next educational offering is "Contracts 'Gotchas' and Guidelines" - a session with RSMCA legal counsel Stephen Phillips on **January 14th**. **Limited to only 15 seats**, attendees are urged to submit their actual contracts in advance to have real-time input and advice on specific contract terms or conditions.

If you've ever wished for a few hours of time with one of Atlanta's leading construction and roofing-knowledgeable attorneys to iron out certain contract "gotchas," you won't want to miss this class. Online registration for this class is open now at www.rsmca.org, or



see back page or [click here](#) for a registration form.

Future offerings will include a course on new employee orientation and vehicle management and a basic legal requirements session later in 2014. More details

will be coming soon. Please let us know what you want to see from the association in terms of classes or education.

The Main Event. RSMCA also hosted another terrific **Annual Convention** at the beautiful King & Prince Resort in St. Simons Island this past July. It was certainly a time to remember for Torte en Facia "honoree" **Jeff Pierce** of CRS!



The agenda for the 2013 convention featured some great presentations from industry leaders and RSMCA favorites alike. The sessions about immigration law and the Affordable Health Care Act and roofing-specific "lean construction" practices were judged very informative by attendees, and Bill Good's NRCA update is always a hit. The big crowd-pleasers,

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Year in Review: Convention (cont. from p. 4)

though, were Melvin Kruger's historical perspective on how far the industry has come and the perennially entertaining David Greene. In addition, the 2013-14 Board of Directors was approved by member vote to be led again by George Jones of L.E. Schwartz & Son as President for a second term.



Fun and camaraderie were the order of the day at the Welcome and President's Receptions and Saturday night's dinner, Casino Night and Silent Auction. Scholar-

ship winner Allison Feeley was on-hand to receive her award, and other honorees included Boone Noblitt winner Travis Webb and President's Award recipient Jonathan Glisson. The Silent Auction and raffle drawing raised over \$3,500. Almost thirty golfers enjoyed an afternoon of competitive fun in the (mostly) sun.



Surveys on-site provided valuable feedback that will help guide planning for next year's event, but let us know your suggestions at info@rsmca.org.

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Looking Ahead to 2014

UPCOMING 2014 EVENTS

- **January 14:** "Contract Gotchas" with Stephen Phillips of Hendrick, Phillips, Salzman & Flatt, Atlanta. Send in actual contracts to review with this leading construction attorney to avoid common pitfalls and get better terms.
- **January 23:** NRCA's "Roofing Fall Protection from A to Z," Atlanta, see www.nrca.net/education for info
- **March 15:** Scholarship application deadline. Forms on www.rsmca.org.
- **March and May:** A class from CNA on vehicle management and new employee orientation, and a session on basic legal obligations for roofing contractors with our RSMCA legal counsel.
- **July 24-26:** Annual Convention, King & Prince, St. Simons Island.
- **October 3:** Scholarship Golf Tournament, Heritage Golf Links, Tucker.
- **Board meetings:** TBA January, March, May, July, September, November

Check www.rsmca.org often for more about our calendar of events and to register online. What events would you like to see? Send suggestions to info@rsmca.org.

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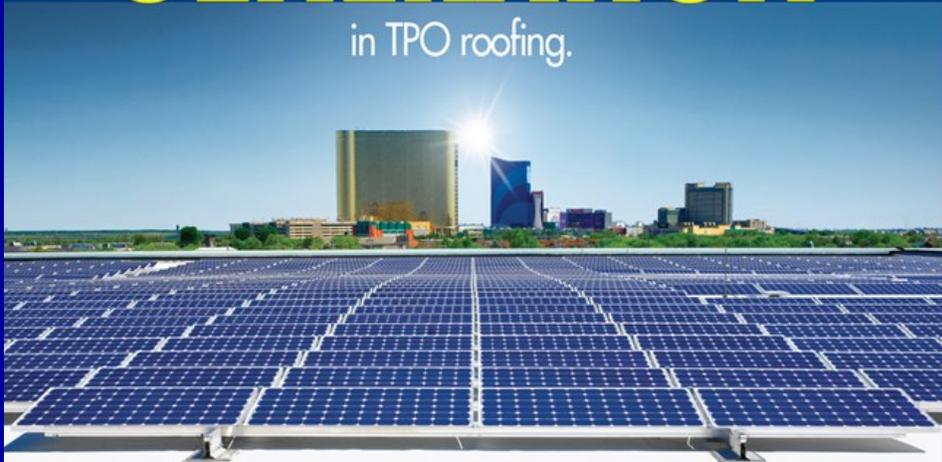
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Year in Review: Golf Tournament *(cont. from p. 5)*

Golf Tournament. The RSMCA Annual Scholarship Golf Tournament was held in October at the Heritage Golf Links in Tucker, GA. Golf chair Cory Tibbs of GAF did a great job lining up 60 golfers and nearly 30 sponsors for a terrific tournament this year.

Each year, this tournament has brought in more funds for the RSMCA Scholarship program, which awarded three \$1,000 scholarships to the college enrolled dependents of RSMCA members in 2013. This year, the tournament brought in nearly \$6,000 to be used for future scholarship awards.

Any college-bound dependent of an RSMCA member can apply for the scholarship—award criteria and forms are available on our web site at www.rsmca.org.



The deadline for RSMCA scholarship applications is March 15, 2014

Be sure to save the date for next year's tournament: October 3, 2014



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- Thomson Roofing
- Tip Top Roofers
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Don't miss this chance to sit down with a top attorney to go over actual contracts and learn how to get terms and provisions in your favor. Only 15 seats!



RSMCA Education Series: Contract "Gotchas" and Guidelines

Only 15 seats available for this unique opportunity to go over actual contracts, terms, clauses, etc. with one of the industry's top attorneys for tips, revisions and guidelines for getting contracts that work better for you.

Send us a contract you've received for signature in advance for review during the class (job specific info will be deleted). Submit to info@rsmca.org asap.

Seminar Information:

When: Tuesday, January 14, 2014
10am - 2pm (lunch will be served)

Where: Hendricks, Phillips, Salzman & Flatt
230 Peachtree St. NW, Ste. 2500
Atlanta, GA 30303

Cost: \$100/person RSMCA members
\$125/person non-members



Course Overview:

This course will address common contract pitfalls and ways to avoid contract "gotchas" so you end up with agreements that work more in your favor.

Instructor: *Stephen Phillips* - Hendricks, Phillips, Salzman & Flatt and RSMCA of GA legal counsel

\$100/person RSMCA member \$125/person non-member **Total \$:** _____

Company: _____ **Main Contact:** _____

Phone: _____ **Email:** _____

List all attendees: _____

Circle one: MC Visa Amex Disc **Name on card:** _____

Card #: _____ **Exp. Date:** _____

Signature: _____

Registration deadline: Fri., January 10, 2014. No cancellation refunds after January 10th.

RSMCA of Georgia
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